

SINCE 1909

UNITED STEEL AND WIRE COMPANY BATTLE CREEK, MICHIGAN 49016 PHONE 616 962-5571

HAROLD J. RUTTENBERG
PRESIDENT

CABLE ADDRESS US&W

June 1, 1967

Mr. Ben Hefter, Minister of Defense
Government of Israel
850 Third Avenue
New York 10022, New York

Dear Mr. Hefter:

This is to confirm our telephone conversation of this morning in response to the telegram (copy attached) I sent Finance Minister Pinhas Sapir.

I am offering my full time services to the Government of Israel in whatever capacities I can be of practical assistance. My fields of specialty are basic steel industry, wire products, and productivity and increasing manufacturer productivity through managerial and employee management programs.

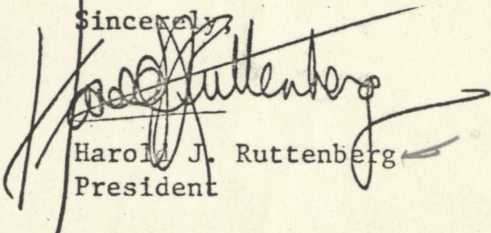
Specifically, I can be of help in heading up a project to secure military Concertina barb wire, detailed description of which is attached.

I am at the Statler Hotel, Cleveland, Saturday, Sunday and Monday, June 3, 4 and 5 following which I shall be free to devote full time. Tuesday, June 6, I shall be at my Pittsburgh office (Maxon Towers, 6315 Forbes Avenue, telephone 412 521-5031).

A coil of Concertina wire weighs 55 lbs and will spread out 56 feet. This basic measurement permits an estimate as to the tonnage required depending upon the area to be covered and how many spread-out coils are stacked on top of each other and in what depth.

I shall continue to develop full and complete knowledge on this defense product and await your word on its need - and reiterate my availability to help on this particular item and/or any other project of which I can be helpful according to your own list of priority needs.

Sincerely,



Harold J. Ruttenberg
President

HJR:jt
Encl.
Mr. Pinhas Sapir,