

KAUFMANN DEPARTMENT STORES
INCORPORATED
PITTSBURGH, PENNSYLVANIA

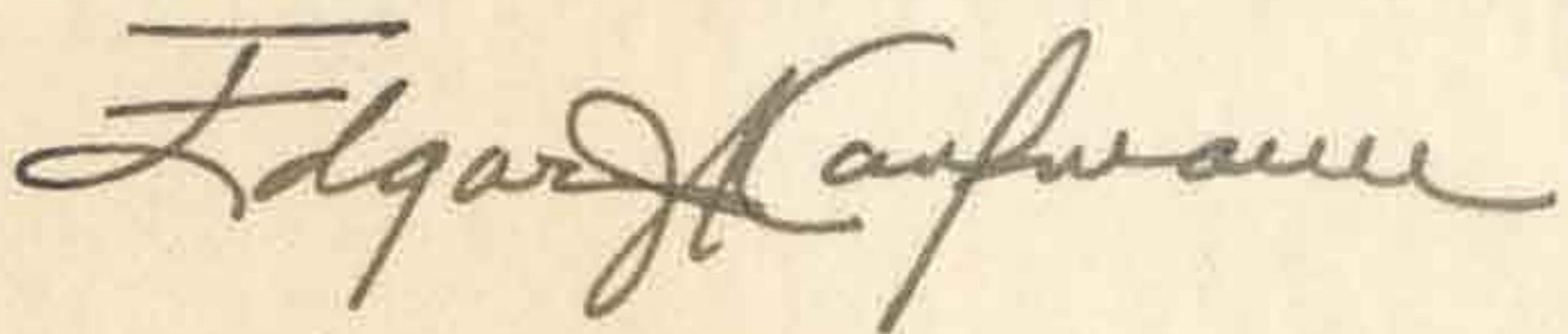
OFFICE OF THE PRESIDENT

Feb. 8th, 1935.

Dear Hugo:

Our little talk last night about your son took place at rather an awkward time and I am, therefore, dropping you a line to assure you that all things being equal, I shall be very glad to follow through and do whatever I can to help direct his future. It is very seldom in life that one is able to have an opportunity to return, to some degree, that which one is given. In my early business career you, of all the men in the store, helped me with your kind and sound advice.

Believe me sincerely,

A handwritten signature in cursive script, reading "Edgar Kaufmann". The signature is written in dark ink and is positioned to the right of the typed address.

Mr. Hugo Baum,
508 Grant Street,
Room 306
Pittsburgh, Pa.